



THE BEACH TOWNS
OF PALM BEACH
COUNTY
FLORIDA
JUNO BEACH TO DELRAY BEACH

PALM BEACH TOWNS

SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: **\$1,000,000**

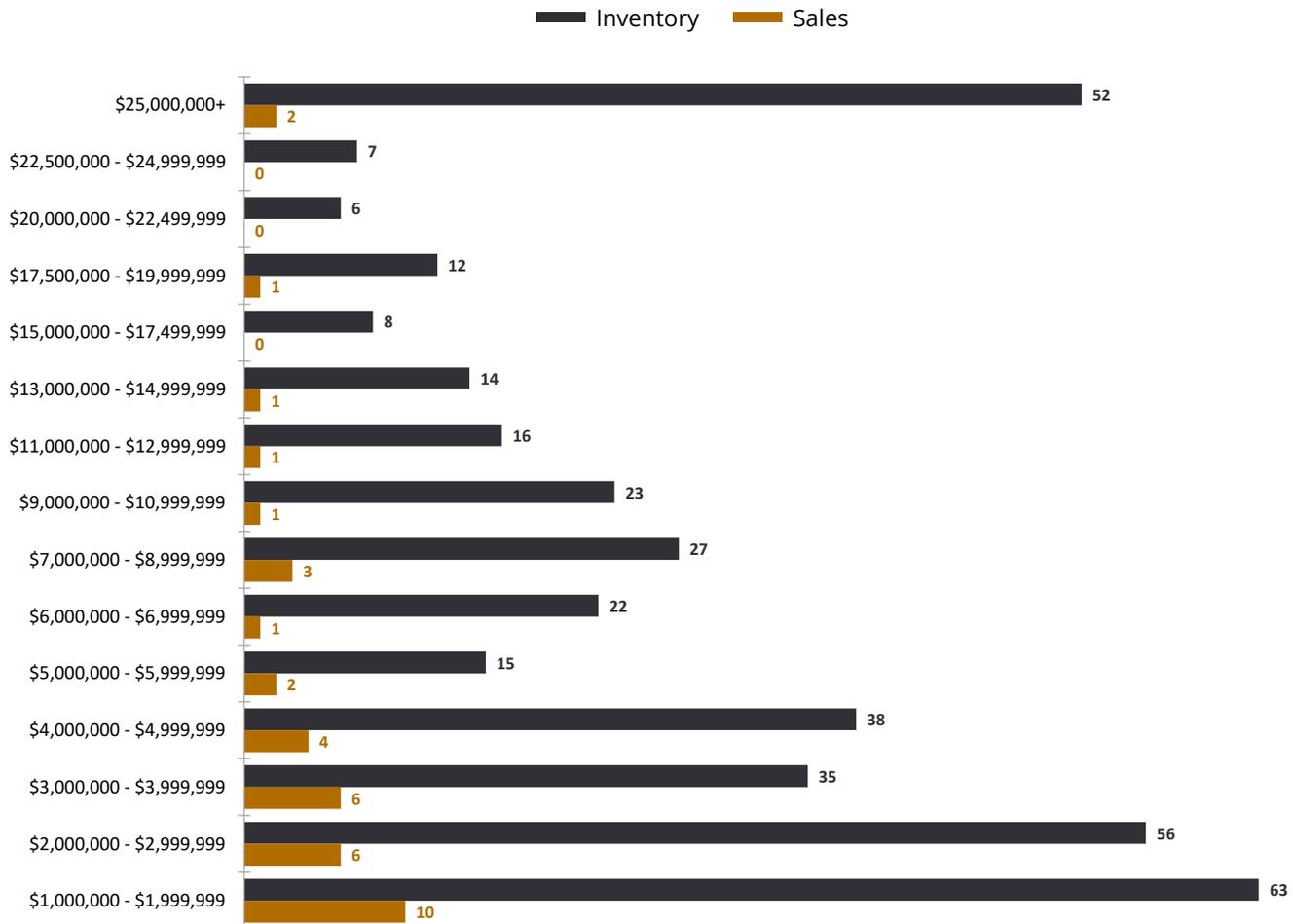
LUXURY INVENTORY VS. SALES | JANUARY 2026

Total Inventory: **394**

Total Sales: **38**

Total Sales Ratio²: **10%**

Buyer's Market



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 1,999	\$1,425,000	3	2	9	55	16%
2,000 - 3,499	\$2,725,000	4	3	12	132	9%
3,500 - 4,999	\$4,500,000	4	6	8	84	10%
5,000 - 6,499	\$9,660,000	5	7	5	50	10%
6,500 - 7,999	\$8,250,000	6	8	3	32	9%
8,000+	NA	NA	NA	0	39	0%

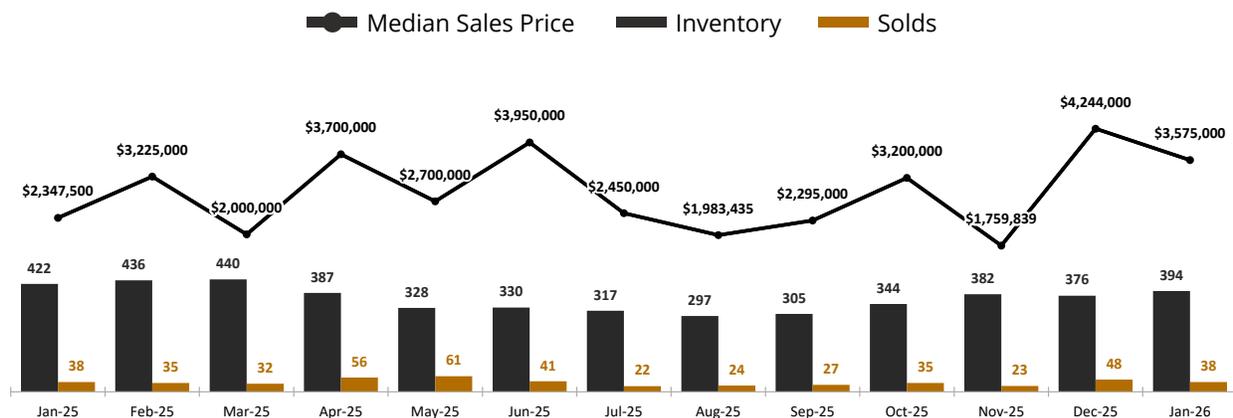
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ² Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS[®] data reported previous month's sales exceeded current inventory.

PALM BEACH TOWNS

SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: **\$1,000,000**

13-MONTH LUXURY MARKET TREND⁴



MEDIAN DATA REVIEW | JANUARY

TOTAL INVENTORY

Jan. 2025 Jan. 2026
422 394

VARIANCE: **-7%**

TOTAL SOLDS

Jan. 2025 Jan. 2026
38 38

VARIANCE: **0%**

SALES PRICE

Jan. 2025 Jan. 2026
\$2.35m \$3.58m

VARIANCE: **52%**

SALE PRICE PER SQFT.

Jan. 2025 Jan. 2026
\$1,029 \$1,279

VARIANCE: **24%**

SALE TO LIST PRICE RATIO

Jan. 2025 Jan. 2026
91.49% 92.94%

VARIANCE: **2%**

DAYS ON MARKET

Jan. 2025 Jan. 2026
52 52

VARIANCE: **0%**

PALM BEACH TOWNS MARKET SUMMARY | JANUARY 2026

- The single-family luxury market is a **Buyer's Market** with a **10% Sales Ratio**.
- Homes sold for a median of **92.94% of list price** in January 2026.
- The most active price band is **\$3,000,000-\$3,999,999**, where the sales ratio is **17%**.
- The median luxury sales price for single-family homes is **\$3,575,000**.
- The median days on market for January 2026 was **52** days, remaining the same from January 2025.

³Square foot table does not account for listings and solds where square foot data is not disclosed.

⁴Data reported includes Active and Sold properties and does not include Pending properties.

PALM BEACH TOWNS

ATTACHED HOMES
Luxury Benchmark Price¹: **\$850,000**

LUXURY INVENTORY VS. SALES | JANUARY 2026

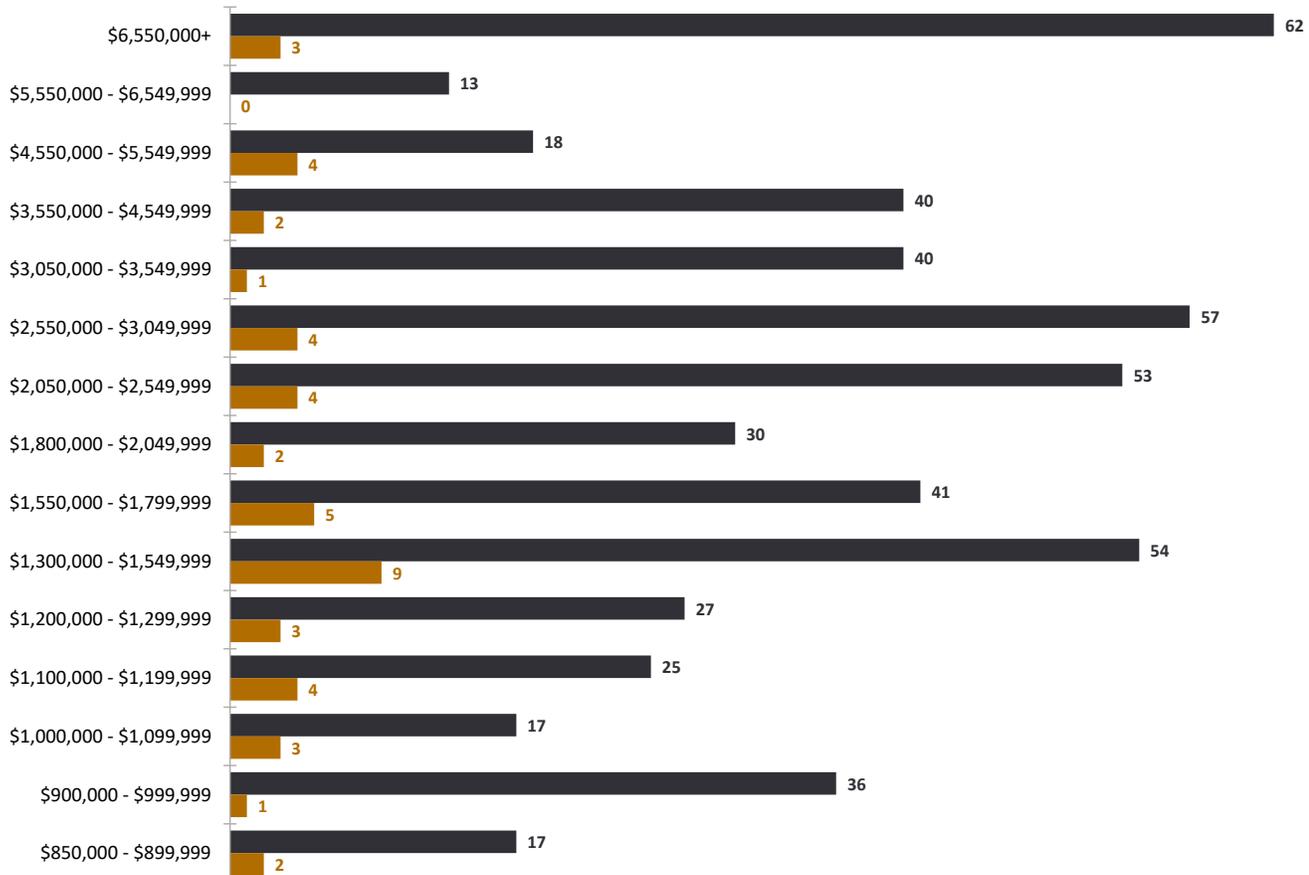
Total Inventory: **530**

Total Sales: **47**

Total Sales Ratio²: **9%**

Buyer's Market

Inventory Sales



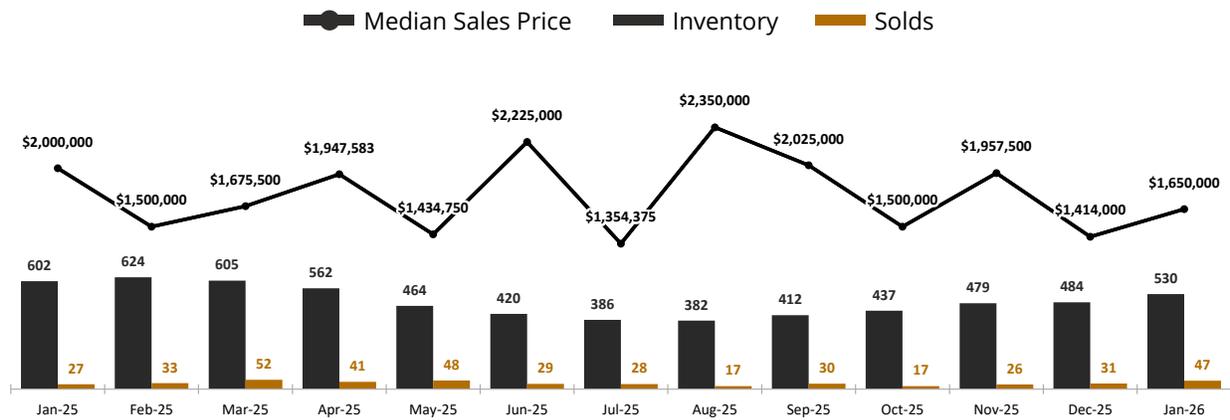
Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 999	\$1,670,000	2	2	1	14	7%
1,000 - 1,499	\$1,372,500	2	2	10	96	10%
1,500 - 1,999	\$1,600,000	2	2	9	133	7%
2,000 - 2,499	\$2,110,000	3	3	13	136	10%
2,500 - 2,999	\$2,575,000	3	3	9	79	11%
3,000+	\$3,435,000	3	4	4	72	6%

¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ² Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

PALM BEACH TOWNS

ATTACHED HOMES
Luxury Benchmark Price¹: **\$850,000**

13-MONTH LUXURY MARKET TREND⁴



MEDIAN DATA REVIEW | JANUARY

TOTAL INVENTORY

Jan. 2025 Jan. 2026
602 **530**

VARIANCE: **-12%**

TOTAL SOLDS

Jan. 2025 Jan. 2026
27 **47**

VARIANCE: **74%**

SALES PRICE

Jan. 2025 Jan. 2026
\$2.00m **\$1.65m**

VARIANCE: **-18%**

SALE PRICE PER SQFT.

Jan. 2025 Jan. 2026
\$1,053 **\$995**

VARIANCE: **-6%**

SALE TO LIST PRICE RATIO

Jan. 2025 Jan. 2026
89.72% **95.32%**

VARIANCE: **6%**

DAYS ON MARKET

Jan. 2025 Jan. 2026
65 **48**

VARIANCE: **-26%**

PALM BEACH TOWNS MARKET SUMMARY | JANUARY 2026

- The attached luxury market is a **Buyer's Market** with a **9% Sales Ratio**.
- Homes sold for a median of **95.32% of list price** in January 2026.
- The most active price band is **\$4,550,000-\$5,549,999**, where the sales ratio is **22%**.
- The median luxury sales price for attached homes is **\$1,650,000**.
- The median days on market for January 2026 was **48** days, down from **65** in January 2025.

³Square foot table does not account for listings and solds where square foot data is not disclosed.

⁴Data reported includes Active and Sold properties and does not include Pending properties.