INSTITUTE for LUXURY HOME MARKETING®

^{by}Colibri Real Estate



THE BEACH TOWNS

OF PALIM BEACH

COUNTY

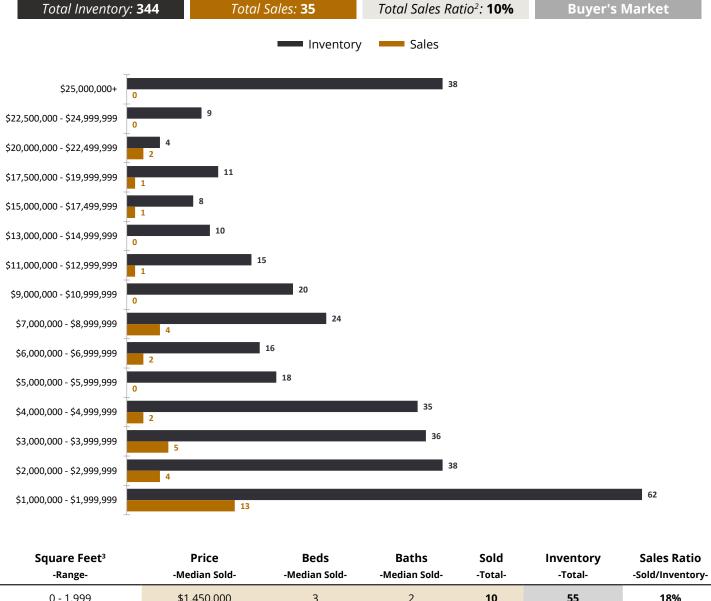
FLORIDA

JUNO BEACH TO DELRAY BEACH

PALM BEACH TOWNS SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: \$1,000,000

LUXURY INVENTORY VS. SALES | OCTOBER 2025



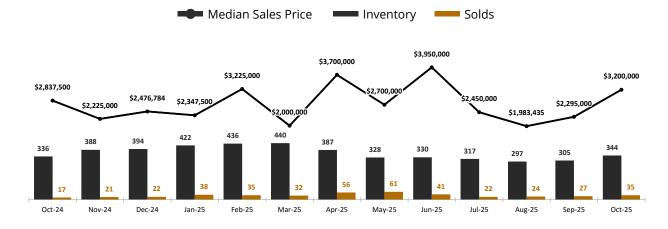
Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 1,999	\$1,450,000	3	2	10	55	18%
2,000 - 3,499	\$3,000,000	4	4	10	103	10%
3,500 - 4,999	\$6,500,000	4	6	11	84	13%
5,000 - 6,499	\$8,075,000	5	6	3	42	7%
6,500 - 7,999	\$15,914,000	6	8	1	27	4%
8,000+	NA	NA	NA	0	29	0%

¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

PALM BEACH TOWNS SINGLE-FAMILY HOMES

Luxury Benchmark Price 1: \$1,000,000

13-MONTH LUXURY MARKET TREND4



MEDIAN DATA REVIEW | OCTOBER

TOTAL INVENTORY

Oct. 2024 Oct. 2025

336 344

VARIANCE: 2%

SALE PRICE PER SQFT.

Oct. 2024 Oct. 2025

\$1.006 \$956

VARIANCE: -5%

TOTAL SOLDS

Oct. 2024 Oct. 2025

> 35 17

VARIANCE: 106%

SALE TO LIST PRICE RATIO

Oct. 2024 Oct. 2025

92.69% 91.56%

VARIANCE: -1 %

SALES PRICE

Oct. 2024 Oct. 2025

\$2.84m \$3.20m

VARIANCE: 13%

DAYS ON MARKET

Oct. 2024 Oct. 2025

> 51 110

VARIANCE: 116%

PALM BEACH TOWNS MARKET SUMMARY | OCTOBER 2025

- The single-family luxury market is a **Buyer's Market** with a **10% Sales Ratio**.
- Homes sold for a median of **91.56% of list price** in October 2025.
- The most active price band is \$20,000,000-\$22,499,999, where the sales ratio is 50%.
- The median luxury sales price for single-family homes is \$3,200,000.
- The median days on market for October 2025 was 110 days, up from 51 in October 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.

PALM BEACH TOWNS

Luxury Benchmark Price 1: \$850,000

LUXURY INVENTORY VS. SALES | OCTOBER 2025



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 999	NA	NA	NA	0	11	0%
1,000 - 1,499	\$1,350,000	2	2	6	80	8%
1,500 - 1,999	\$1,112,500	3	2	2	100	2%
2,000 - 2,499	\$1,900,000	3	4	3	122	2%
2,500 - 2,999	\$2,000,000	3	4	4	61	7%
3,000+	\$6,225,000	4	6	2	63	3%

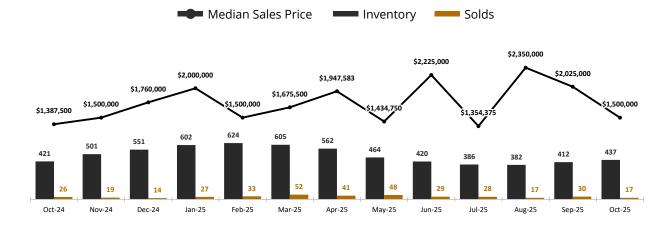
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

PALM BEACH TOWNS

ATTACHED HOMES

Luxury Benchmark Price 1: \$850,000

13-MONTH LUXURY MARKET TREND⁴



MEDIAN DATA REVIEW | OCTOBER

TOTAL INVENTORY

Oct. 2024 Oct. 2025

421 437

VARIANCE: **4%**

SALE PRICE PER SQFT.

Oct. 2024 Oct. 2025

\$884 \$925

VARIANCE: 5%

TOTAL SOLDS

Oct. 2024 Oct. 2025

26 17

VARIANCE: -35%

SALE TO LIST PRICE RATIO

Oct. 2024 Oct. 2025

100.00% 91.82%

VARIANCE: -8%

SALES PRICE

Oct. 2024 Oct. 2025

\$1.39m \$1.50m

VARIANCE: **8**%

DAYS ON MARKET

Oct. 2024 Oct. 2025

0 105

VARIANCE: **N/A**

PALM BEACH TOWNS MARKET SUMMARY | OCTOBER 2025

- The attached luxury market is a **Buyer's Market** with a **4% Sales Ratio**.
- Homes sold for a median of 91.82% of list price in October 2025.
- The most active price band is \$1,000,000-\$1,099,999, where the sales ratio is 14%.
- The median luxury sales price for attached homes is \$1,500,000.
- The median days on market for October 2025 was **105** days, up from **0** in October 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.