



THE BEACH TOWNS
OF PALM BEACH
COUNTY
FLORIDA
JUNO BEACH TO DELRAY BEACH

PALM BEACH TOWNS

SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: **\$1,000,000**

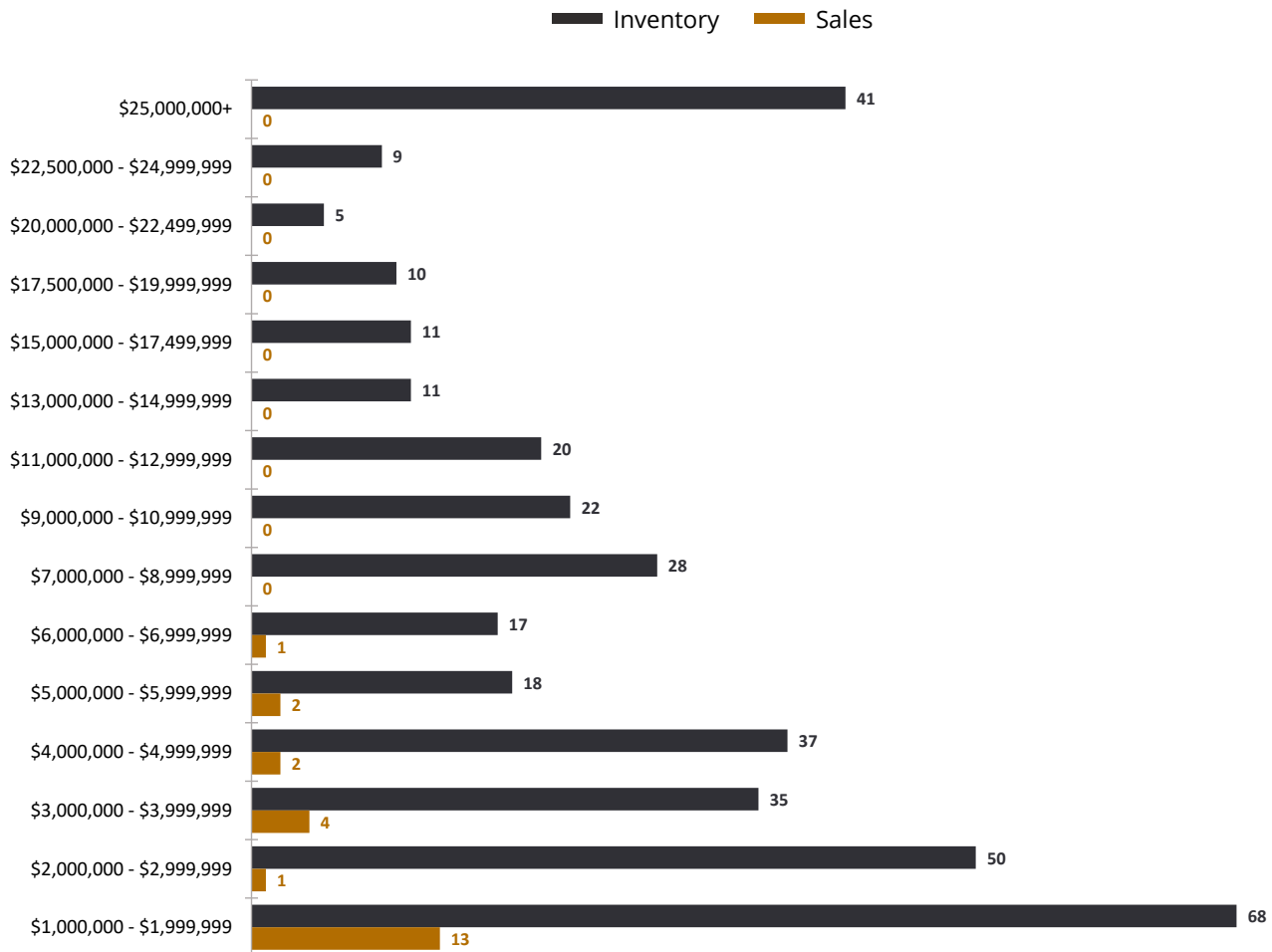
LUXURY INVENTORY VS. SALES | NOVEMBER 2025

Total Inventory: **382**

Total Sales: **23**

Total Sales Ratio²: **6%**

Buyer's Market



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 1,999	\$1,200,000	3	2	5	64	8%
2,000 - 3,499	\$1,600,000	4	3	7	110	6%
3,500 - 4,999	\$3,700,000	4	5	9	95	9%
5,000 - 6,499	\$3,625,000	6	6	2	47	4%
6,500 - 7,999	NA	NA	NA	0	29	0%
8,000+	NA	NA	NA	0	33	0%

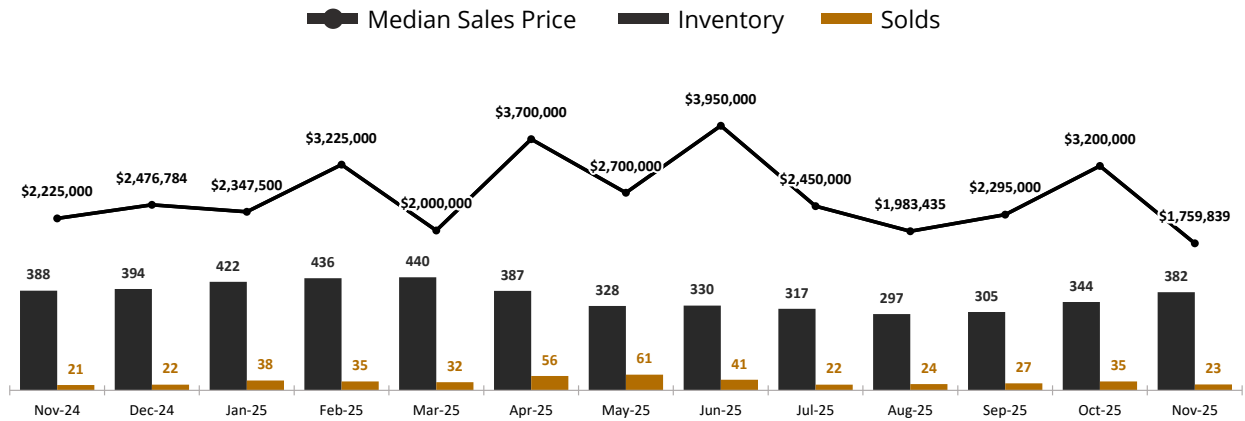
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

PALM BEACH TOWNS

SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: **\$1,000,000**

13-MONTH LUXURY MARKET TREND⁴



MEDIAN DATA REVIEW | NOVEMBER

TOTAL INVENTORY

Nov. 2024	Nov. 2025
388	382

VARIANCE: **-2%**

TOTAL SOLDS

Nov. 2024	Nov. 2025
21	23

VARIANCE: **10%**

SALES PRICE

Nov. 2024	Nov. 2025
\$2.23m	\$1.76m

VARIANCE: **-21%**

SALE PRICE PER SQFT.

Nov. 2024	Nov. 2025
\$856	\$792

VARIANCE: **-7%**

SALE TO LIST PRICE RATIO

Nov. 2024	Nov. 2025
86.99%	92.17%

VARIANCE: **6%**

DAYS ON MARKET

Nov. 2024	Nov. 2025
85	24

VARIANCE: **-72%**

PALM BEACH TOWNS MARKET SUMMARY | NOVEMBER 2025

- The single-family luxury market is a **Buyer's Market** with a **6% Sales Ratio**.
- Homes sold for a median of **92.17% of list price** in November 2025.
- The most active price band is **\$1,000,000-\$1,999,999**, where the sales ratio is **19%**.
- The median luxury sales price for single-family homes is **\$1,759,839**.
- The median days on market for November 2025 was **24** days, down from **85** in November 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed.

⁴Data reported includes Active and Sold properties and does not include Pending properties.

PALM BEACH TOWNS

ATTACHED HOMES
Luxury Benchmark Price¹: **\$850,000**

LUXURY INVENTORY VS. SALES | NOVEMBER 2025

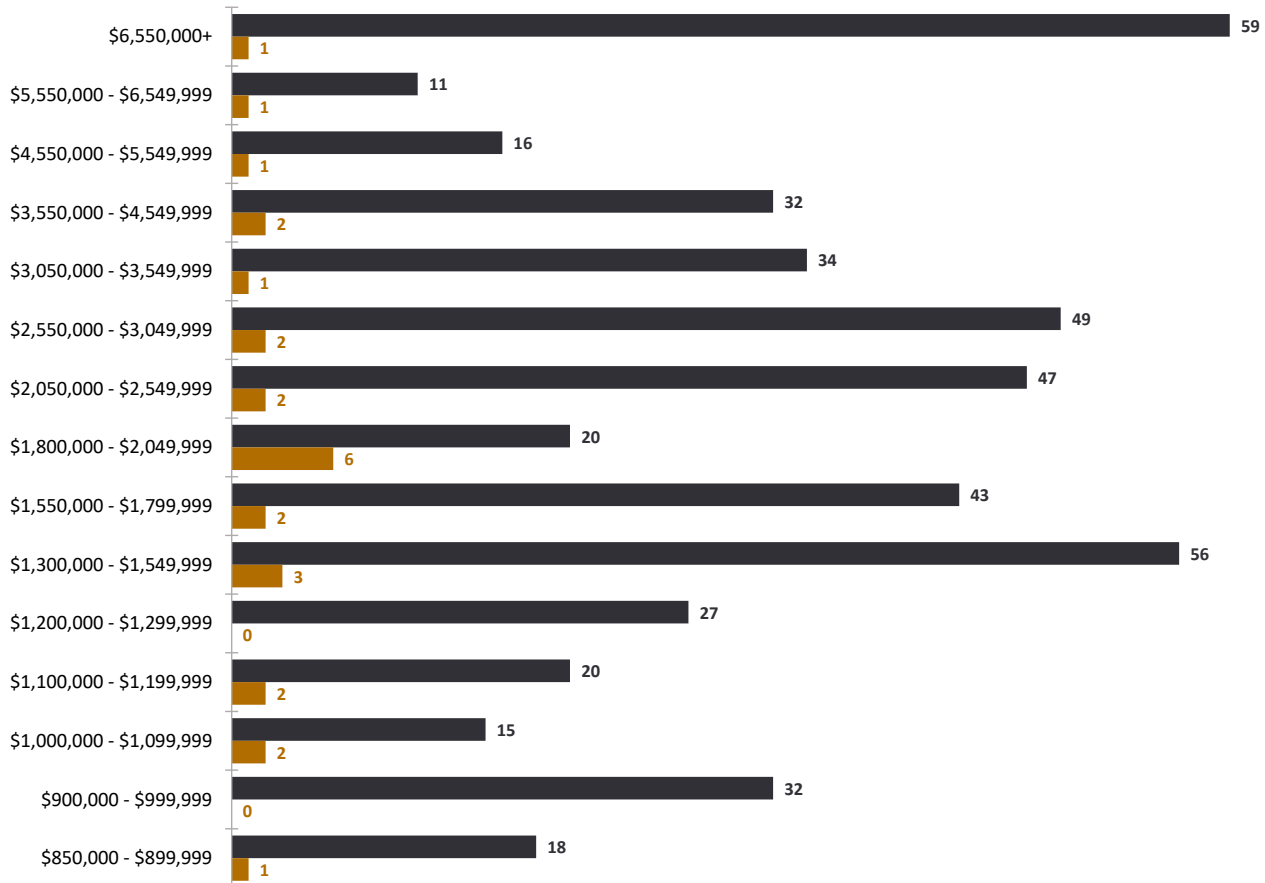
Total Inventory: **479**

Total Sales: **26**

Total Sales Ratio²: **5%**

Buyer's Market

Inventory Sales



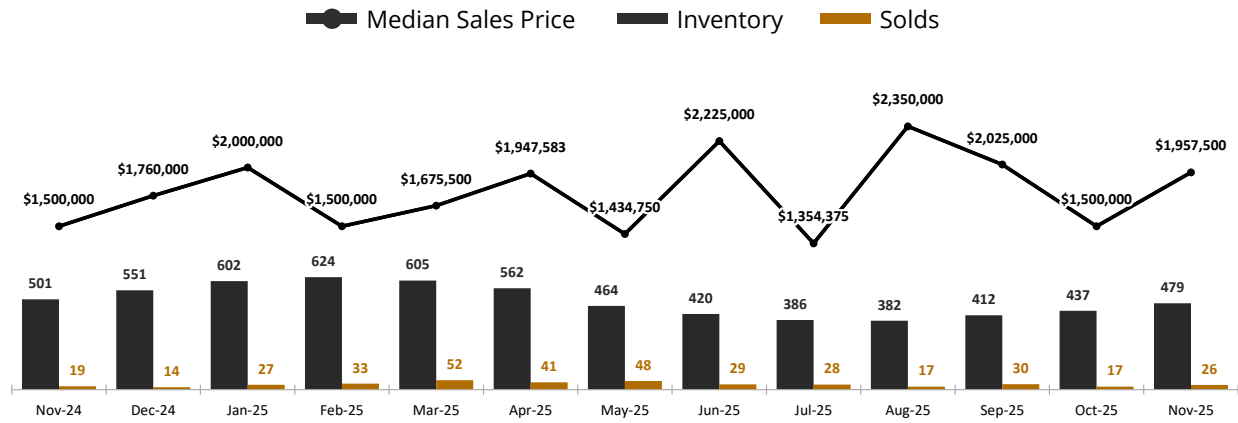
Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 999	\$1,790,750	1	2	2	11	18%
1,000 - 1,499	\$1,845,000	2	2	3	96	3%
1,500 - 1,999	\$1,600,000	2	2	4	109	4%
2,000 - 2,499	\$1,130,000	3	3	5	128	4%
2,500 - 2,999	\$2,735,000	3	4	7	65	11%
3,000+	\$4,200,000	3	4	5	70	7%

¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ² Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

PALM BEACH TOWNS

ATTACHED HOMES
Luxury Benchmark Price¹: **\$850,000**

13-MONTH LUXURY MARKET TREND⁴



MEDIAN DATA REVIEW | NOVEMBER

TOTAL INVENTORY

Nov. 2024: 501
Nov. 2025: 479

VARIANCE: **-4%**

TOTAL SOLDS

Nov. 2024: 19
Nov. 2025: 26

VARIANCE: **37%**

SALES PRICE

Nov. 2024: \$1.50m
Nov. 2025: \$1.96m

VARIANCE: **31%**

SALE PRICE PER SQFT.

Nov. 2024: \$985
Nov. 2025: \$1,013

VARIANCE: **3%**

SALE TO LIST PRICE RATIO

Nov. 2024: 92.68%
Nov. 2025: 91.41%

VARIANCE: **-1%**

DAYS ON MARKET

Nov. 2024: 117
Nov. 2025: 67

VARIANCE: **-43%**

PALM BEACH TOWNS MARKET SUMMARY | NOVEMBER 2025

- The attached luxury market is a **Buyer's Market** with a **5% Sales Ratio**.
- Homes sold for a median of **91.41% of list price** in November 2025.
- The most active price band is **\$1,800,000-\$2,049,999**, where the sales ratio is **30%**.
- The median luxury sales price for attached homes is **\$1,957,500**.
- The median days on market for November 2025 was **67** days, down from **117** in November 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed.

⁴Data reported includes Active and Sold properties and does not include Pending properties.