

THE BEACH TOWNS
OF PALM BEACH
COUNTY
FLORIDA
JUNO BEACH TO DELRAY BEACH

PALM BEACH TOWNS

SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: **\$1,000,000**

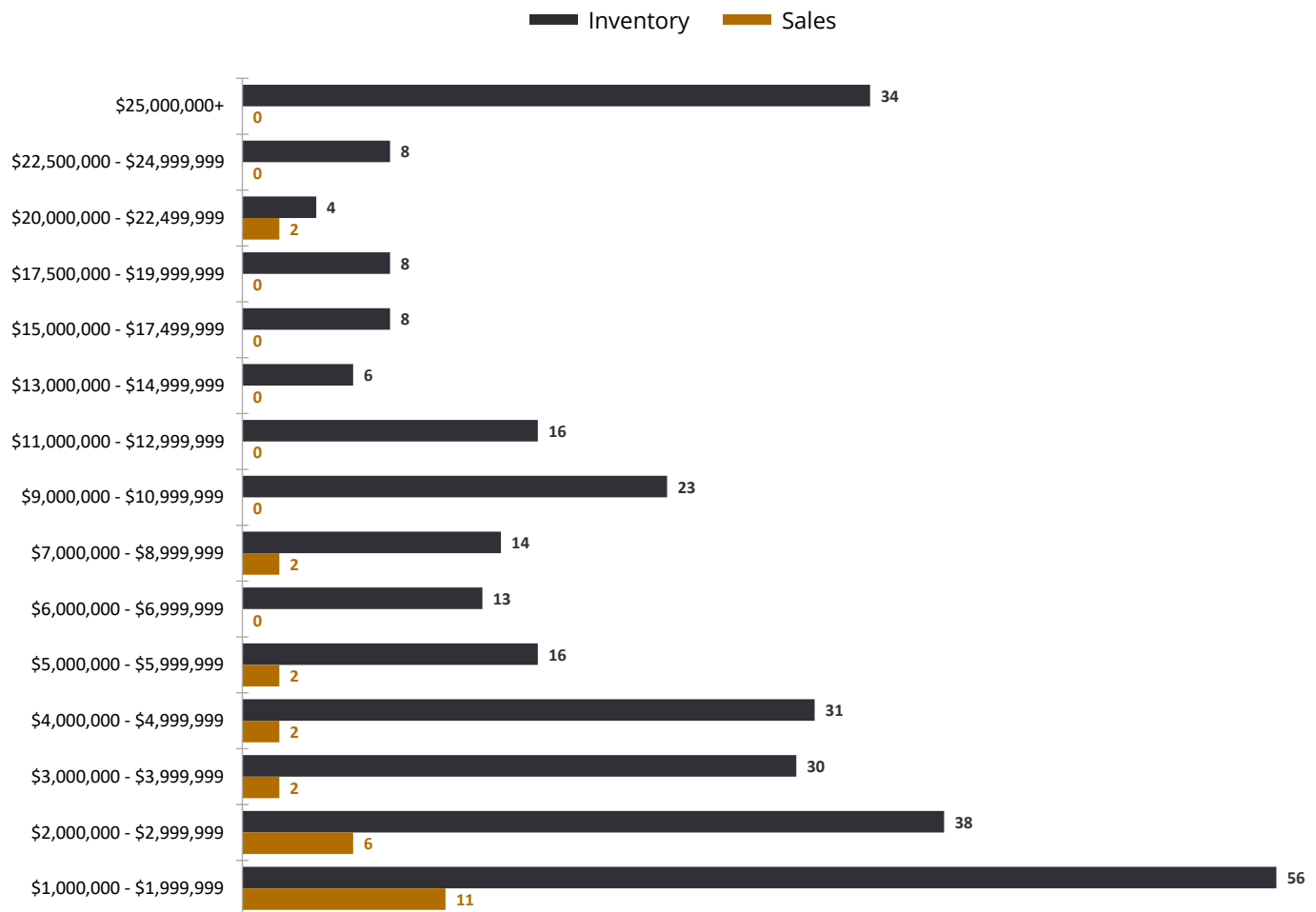
LUXURY INVENTORY VS. SALES | SEPTEMBER 2025

Total Inventory: **305**

Total Sales: **27**

Total Sales Ratio²: **9%**

Buyer's Market



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 1,999	\$1,265,500	3	2	8	47	17%
2,000 - 3,499	\$2,287,500	4	3	12	89	13%
3,500 - 4,999	\$5,750,000	4	5	3	81	4%
5,000 - 6,499	\$13,875,000	5	7	2	34	6%
6,500 - 7,999	\$14,537,500	7	9	2	23	9%
8,000+	NA	NA	NA	0	27	0%

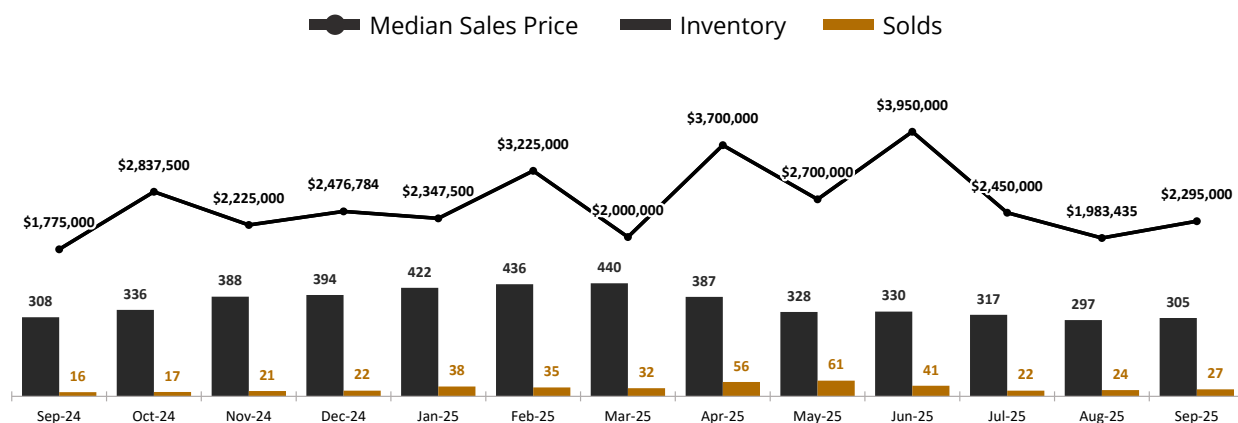
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

PALM BEACH TOWNS

SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: **\$1,000,000**

13-MONTH LUXURY MARKET TREND⁴



MEDIAN DATA REVIEW | SEPTEMBER

TOTAL INVENTORY

Sept. 2024 Sept. 2025
308 305

VARIANCE: **-1%**

TOTAL SOLD

Sept. 2024 Sept. 2025
16 27

VARIANCE: **69%**

SALES PRICE

Sept. 2024 Sept. 2025
\$1.78m \$2.30m

VARIANCE: **29%**

SALE PRICE PER SQFT.

Sept. 2024 Sept. 2025
\$738 \$1,016

VARIANCE: **38%**

SALE TO LIST PRICE RATIO

Sept. 2024 Sept. 2025
89.38% 90.60%

VARIANCE: **1%**

DAYS ON MARKET

Sept. 2024 Sept. 2025
56 77

VARIANCE: **38%**

PALM BEACH TOWNS MARKET SUMMARY | SEPTEMBER 2025

- The single-family luxury market is a **Buyer's Market** with a **9% Sales Ratio**.
- Homes sold for a median of **90.60% of list price** in September 2025.
- The most active price band is **\$20,000,000-\$22,499,999**, where the sales ratio is **50%**.
- The median luxury sales price for single-family homes is **\$2,295,000**.
- The median days on market for September 2025 was **77** days, up from **56** in September 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed.

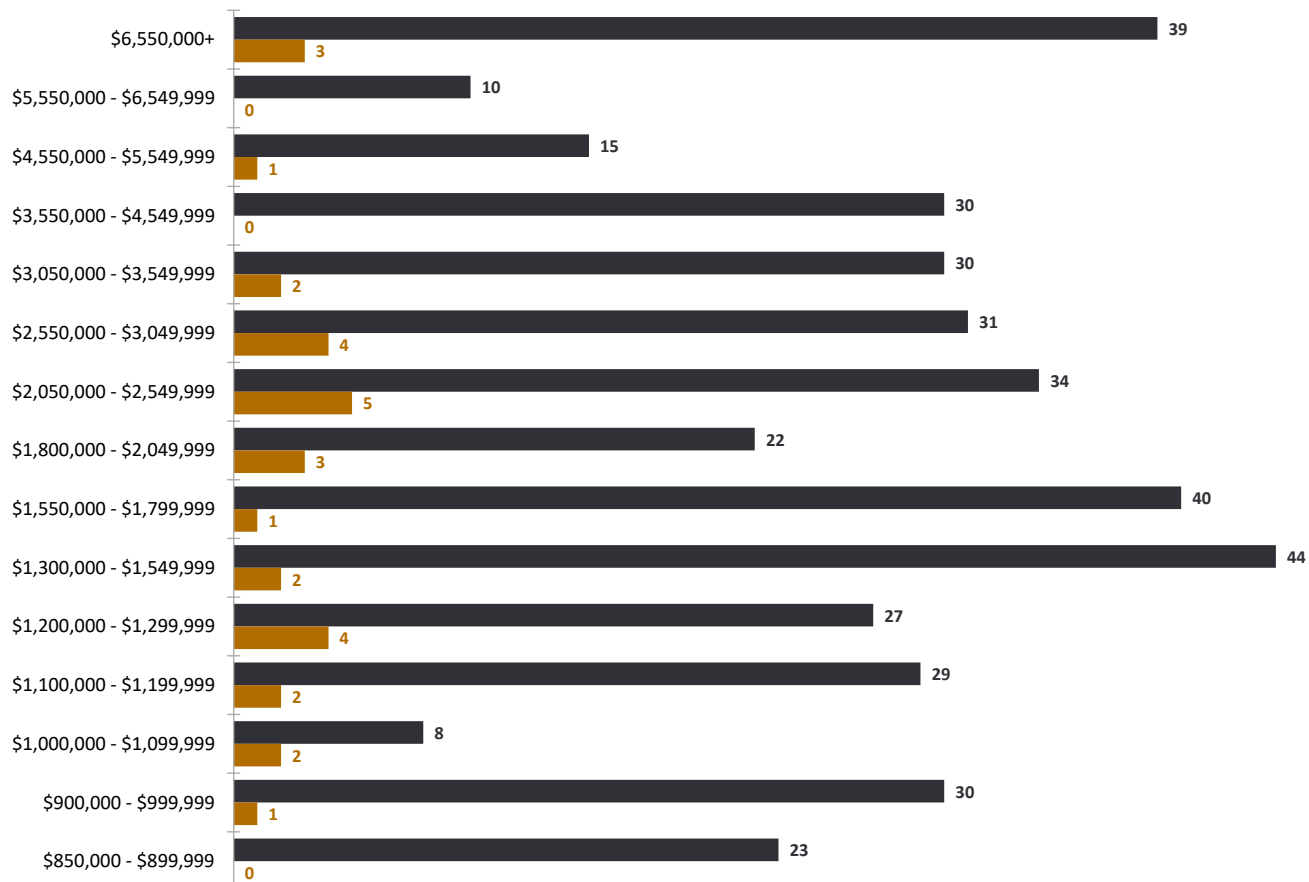
⁴Data reported includes Active and Sold properties and does not include Pending properties.

LUXURY INVENTORY VS. SALES | SEPTEMBER 2025

Total Inventory: **412**Total Sales: **30**Total Sales Ratio²: **7%**

Buyer's Market

Inventory Sales



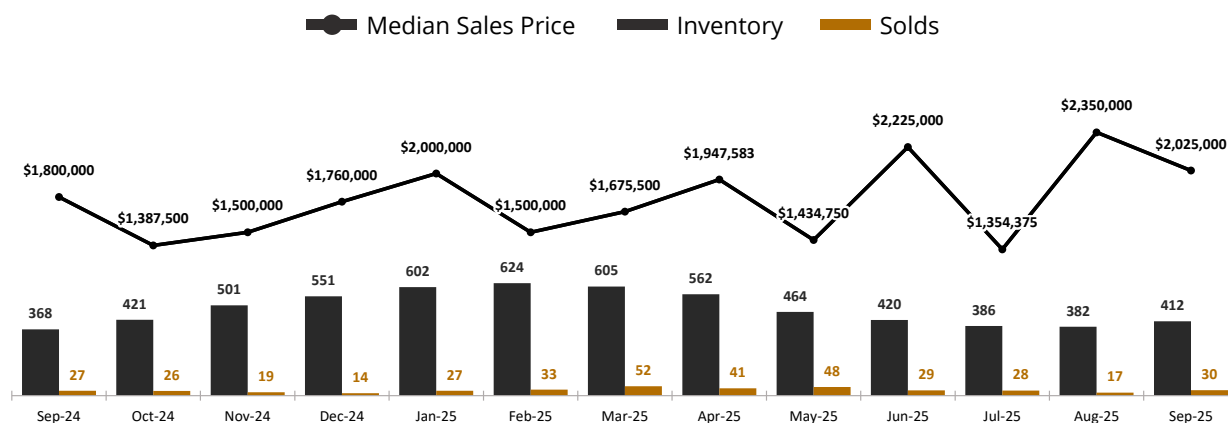
Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 999	\$1,325,000	2	2	1	11	9%
1,000 - 1,499	\$1,025,000	2	2	1	81	1%
1,500 - 1,999	\$1,237,500	2	2	8	87	9%
2,000 - 2,499	\$2,125,000	3	3	12	113	11%
2,500 - 2,999	\$2,300,000	3	3	3	62	5%
3,000+	\$6,900,000	4	6	5	58	9%

¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ² Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

PALM BEACH TOWNS

ATTACHED HOMES
Luxury Benchmark Price¹: **\$850,000**

13-MONTH LUXURY MARKET TREND⁴



MEDIAN DATA REVIEW | SEPTEMBER

TOTAL INVENTORY

Sept. 2024 Sept. 2025
368 **412**

VARIANCE: **12%**

TOTAL SOLD

Sept. 2024 Sept. 2025
27 **30**

VARIANCE: **11%**

SALES PRICE

Sept. 2024 Sept. 2025
\$1.80m **\$2.03m**

VARIANCE: **13%**

SALE PRICE PER SQFT.

Sept. 2024 Sept. 2025
\$831 **\$921**

VARIANCE: **11%**

SALE TO LIST PRICE RATIO

Sept. 2024 Sept. 2025
94.12% **89.93%**

VARIANCE: **-4%**

DAYS ON MARKET

Sept. 2024 Sept. 2025
47 **105**

VARIANCE: **123%**

PALM BEACH TOWNS MARKET SUMMARY | SEPTEMBER 2025

- The attached luxury market is a **Buyer's Market** with a **7% Sales Ratio**.
- Homes sold for a median of **89.93% of list price** in September 2025.
- The most active price band is **\$1,000,000-\$1,099,999**, where the sales ratio is **25%**.
- The median luxury sales price for attached homes is **\$2,025,000**.
- The median days on market for September 2025 was **105** days, up from **47** in September 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed.

⁴Data reported includes Active and Sold properties and does not include Pending properties.