INSTITUTE for LUXURY HOME MARKETING®

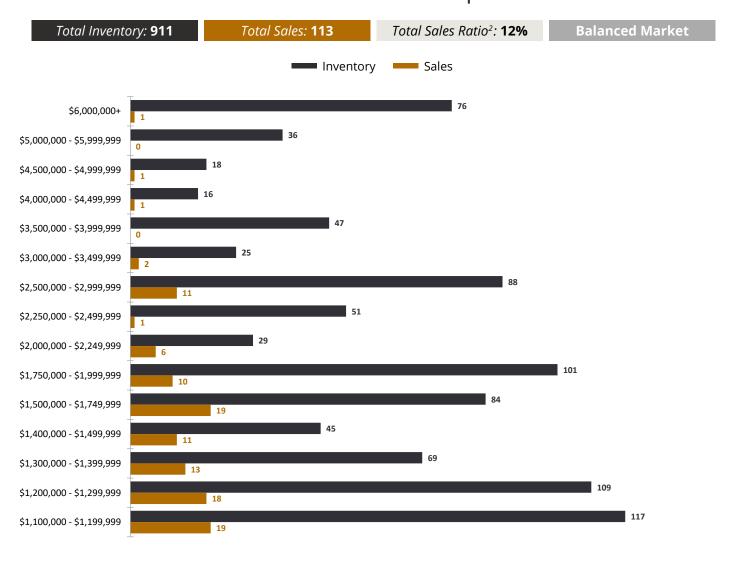
^{by}Colibri Real Estate





Luxury Benchmark Price¹: \$1,100,000

LUXURY INVENTORY VS. SALES | SEPTEMBER 2025



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 2,999	\$1,252,500	4	3	34	340	10%
3,000 - 3,999	\$1,400,000	5	4	44	242	18%
4,000 - 4,999	\$1,875,000	5	5	24	130	18%
5,000 - 5,999	\$1,830,000	5	6	7	82	9%
6,000 - 6,999	\$11,450,000	7	10	1	36	3%
7,000+	\$3,700,000	8	9	2	56	4%

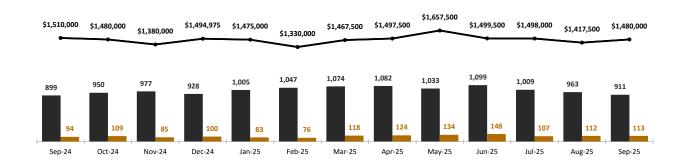
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: \$1,100,000

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | SEPTEMBER

TOTAL INVENTORY

Sept. 2024 Sept. 2025

899 911

VARIANCE: 1%

SALE PRICE PER SQFT.

Sept. 2024 Sept. 2025

\$478 \$443

VARIANCE: -7%

TOTAL SOLDS

Sept. 2024 Sept. 2025

94 113

VARIANCE: 20%

SALE TO LIST PRICE RATIO

Sept. 2024 Sept. 2025

93.91% 94.71%

VARIANCE: 1 %

SALES PRICE

Sept. 2024 Sept. 2025

\$1.51m \$1.48m

VARIANCE: -2%

DAYS ON MARKET

Sept. 2024 Sept. 2025

54 52

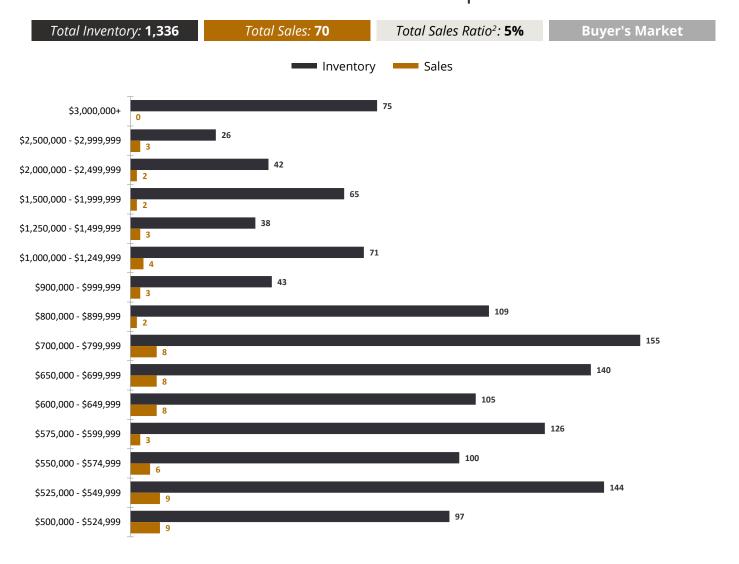
VARIANCE: -4%

BROWARD COUNTY MARKET SUMMARY | SEPTEMBER 2025

- The single-family luxury market is a **Balanced Market** with a **12% Sales Ratio**.
- Homes sold for a median of **94.71% of list price** in September 2025.
- The most active price band is \$1,400,000-\$1,499,999, where the sales ratio is 24%.
- The median luxury sales price for single-family homes is \$1,480,000.
- The median days on market for September 2025 was 52 days, down from 54 in September 2024.

Luxury Benchmark Price 1: \$500,000

LUXURY INVENTORY VS. SALES | SEPTEMBER 2025



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 2,999	\$622,500	3	3	66	1262	5%
3,000 - 3,999	\$2,390,000	3	4	4	41	10%
4,000 - 4,999	NA	NA	NA	0	2	0%
5,000 - 5,999	NA	NA	NA	0	0	NA
6,000 - 6,999	NA	NA	NA	0	2	0%
7,000+	NA	NA	NA	0	6	0%

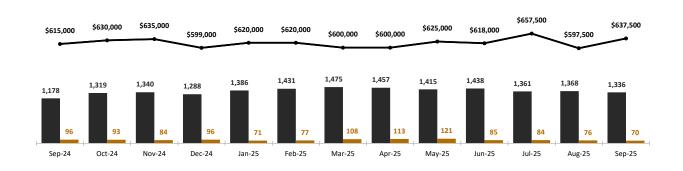
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

ATTACHED HOMES

Luxury Benchmark Price 1: \$500,000

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | SEPTEMBER

TOTAL INVENTORY

Sept. 2024 Sept. 2025

1,178 1,336

VARIANCE: 13%

SALE PRICE PER SQFT.

Sept. 2024 Sept. 2025

\$365 \$425

VARIANCE: 16%

TOTAL SOLDS

Sept. 2024 Sept. 2025

96 70

VARIANCE: -27%

SALE TO LIST PRICE RATIO

Sept. 2024 Sept. 2025

96.92% 95.92%

VARIANCE: -1%

SALES PRICE

Sept. 2024 Sept. 2025

\$615k \$638k

VARIANCE: 4%

DAYS ON MARKET

Sept. 2024 Sept. 2025

48 64

VARIANCE: 33%

BROWARD COUNTY MARKET SUMMARY | SEPTEMBER 2025

- The attached luxury market is a **Buyer's Market** with a **5% Sales Ratio**.
- Homes sold for a median of **95.92% of list price** in September 2025.
- The most active price band is \$2,500,000-\$2,999,999, where the sales ratio is 12%.
- The median luxury sales price for attached homes is \$637,500.
- The median days on market for September 2025 was 64 days, up from 48 in September 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.