

Brandy Loebker, CDRE™

BROKER LICENSE #: BK3340741

1972 Hillview St, Sarasota, FL 34239

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941-284-4474

CURRICULUM VITAE

Brandy Loebker is a distinguished Certified Divorce Real Estate Expert who specializes in managing real property transactions within the complex landscape of Family Law Cases. Grounded in core principles of knowledge, honesty, loyalty, and trust, Mrs. Loebker embodies an unparalleled work ethic that has propelled The Coffey Group to achieve a remarkable standing within the top 0.04% for overall sales volume across Sarasota and Manatee Counties. Recognizing this exceptional performance, Keller Williams extended an invitation for Mrs. Loebker to become the Operating Principal & Broker for both Keller Williams Island Life Real Estate and KW Suncoast, recognizing that her leadership would harmonize seamlessly with the world's number one training company for real estate professionals.

A pillar of the Sarasota community, Brandy boasts an enduring local presence, having resided in the area for 38 years. She brings nearly two decades of licensed real estate experience to her role and holds an academic credential from the University of South Florida, adding a layer of local expertise that sets her apart in the industry. Mrs. Loebker offers her objective and neutral expert opinion in low and high conflict divorce matters involving real property. Her extensive background and professional experience allow Mrs. Loebker to offer impartial opinions on complex divorce real estate issues.

EDUCATION

Bachelor's Degree in Psychology

2006

University Of South Florida

Summa cum laude

Real Estate License

- Ed Klopfer School of Real Estate
- Bob Hogue School of Real Estate

2006

2004

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CONTINUING EDUCATION

• Millionaire Real Estate Operations Bootcamp	2024
• CI 103: User Decision Analysis for Commercial Real Estate	2024
• Phil Jones Critical Conversations	2024
• CCIM CI 102: Market Analysis for Commercial Investment Real Estate	2024
• Commercial Real Estate Negotiations	2024
• Ritz Carlton Leadership Training - Best Practices	2024
• Foundations of The Ritz-Carlton	2021-2024
• The LEAD Vision Training	2018-2024
• Advanced Contracts	2015-2024
• Franchise System Orientation	2015-2024
• Leadership Fundamentals	2015-2024
• Market Center Financials	2015-2024
• Quantum Leap	2014-2024
• Agent Financials	2014-2024
• Investing in Real Estate & Wealth Building	2012-2024
• Career Visioning	2011-2024
• 1031 Exchanges & DSTs	2011-2024
• 6 Personal Perspectives	2011-2024
• Customer Experience	2011-2024
• Business Planning Clinic	2011-2024
• Association Leadership Clinic	2011-2024
• Expansion Systems Orientation	2011-2024
• Win with Buyers	2011-2024
• Win with Sellers	2011-2024
• Win Win Negotiations	2011-2024
• New Construction	2006-2024
• Code of Ethics	2004-2024
• Train the Trainer	2022
• CCIM CI 101: Financial Analysis	2006
• CCIM CI Introduction	2004
• Contracts 101	2004

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CERTIFICATIONS

Certified Divorce Real Estate Expert (CORE™)

2024

The Illumni Institute

- Orientation to the CDRE Program
- Intersection of Divorce & Real Estate
- Take the Stand (Voir Dire)
- Ethics
- Bias, Neutrality, & Communication
- Divorce Finance
- The Divorce Listing Process

Certified Auction Agent (CAA)

The Certified Auction Agent has a process built on transparency and integrity throughout the auction process.

Certified Distressed Property Expert®

Someone who has been through special training and who is experienced in helping homeowners facing foreclosure. A CDPE®'s job is to help you evaluate your current financial situation to see what options you may have.

Certified Luxury Home Marketing Specialist Designation

Recognized as the mark of accomplishment in luxury markets around the world, the Certified Luxury Home Marketing Specialist™ (CLHMS) designation assures affluent buyers and sellers that the agents who have earned it have the knowledge, experience, competence, and confidence they require.

Licensed Real Estate Broker

Brokers oversee their sales associates, making sure their clients get the best service and that all laws are being observed.

Accredited Buyer's Representative

Certified Delaware Statutory Trust Specialists

Certified in Feng Shui

Certified International Property Specialist

Certified Real Estate Planner (REP)

Certified Residential Listing Specialist (CRLS)

Certified Residential Specialist (CRS)

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Resort & Second Home Specialist Certification Senior
Relocation Specialist
Staging & Design
Transnational Referral Certification
Certified 1031 Exchange Specialist
John Maxwell Certified Speaker, Trainer, & Coach
National Association of REALTORS® Green Designee

PROFESSIONAL BACKGROUND

Operating Principal

Keller Williams Island Life Real Estate 2015-2025

- Top Market Center Recruiting & Profit 2020-2022
- Top Market Center Retention 2018-2022
- Top Market Center Launch Stage 2017

Operating Principal

KW Suncoast — 2017-2024 2017-2025

- Two Regional Cultural Ambassador Awarded Agents 2017-2022

Operating Principal

KW South Shore 2025

KW Gulf Beaches 2025

KW Suburban 2025

KW South Tampa 2025

KW St Pete 2025

Licensed Real Estate Broker

Keller Williams On The Water 2010-2015

- Top Team 5 years in a row
- Associate Leadership Council
- Finance Chair

Licensed Real Estate Sales Associate & Licensed Real Estate Broker 2004-2006

- Top Sales Brokerage in the MLS

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TEACHING EXPERIENCE

- Quantum Leap
- Win with Sellers
- Win with Buyers
- The Path of Money
- Luxury Mastermind
- MREI Investment Seminar
- MREA Book Club
- Hold Book Club
- Social Media Marketing
- Lead Generation
- Ignite
- Trust Seminars
- 7037 & Trust Seminars

PUBLICATIONS

- | | |
|---------------------------|------|
| • SRQ Magazine | 2021 |
| • Sarasota Magazine | 2020 |
| • Sarasota Herald Tribune | 2016 |
| • Observer | 2024 |
| • Real Magazine | 2013 |
| • Outfront Magazine | 2011 |

AWARDS

- | | |
|-------------------------|-----------|
| • America's Top 700 | 2021-2024 |
| • Real Trends Top Teams | 2011-2024 |
| • Five Star Award | 2008-2024 |

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VOLUNTEER WORK

• Finance Committee Realtor Association of Sarasota Manatee County	2024
• Stellar MLS Broker Advisory Council	2024
• Humane Society of Sarasota County	2021-2024
• Operation Patriot Support	2021-2024
• Board of Directors for Florida Association of Realtors	2021-2024
• Mote Marine Laboratory President's Advisory Council	2021-2024
• Luxury Ambassador for Keller Williams North Florida Region	2019-2024
• Operation Second Chance	2010-2024
• Habitat for Humanity	2021-2024
• RASM Charitable Foundation Chair	2021

MEMBERSHIPS

YEARS ACTIVE

• National Association of Realtors	21
• Florida Association of Realtors	21
• Realtor Association of Sarasota & Manatee	21
• Sarasota Chamber of Commerce	21
• Institute for Luxury Home Marketing	16
• Million Dollar Guild	14
• KW Luxury Pro	14
• KW Worldwide	12
• Venice Board of Realtors	10
• Venice Chamber of Commerce	10
• Englewood Board of Realtors	9
• North Port Chamber of Commerce	9
• KW Land	8
• KW Commercial	7
• Keller Concierge	7
• KW Sports + Entertainment	5
• Next Move Military	4
• Style to Design Ambassador	4
• KW Planner	4
• KW New Homes	3
• Millionaire Business Network Chapter Leader for Sarasota, Florida	3