INSTITUTE for LUXURY HOME MARKETING®

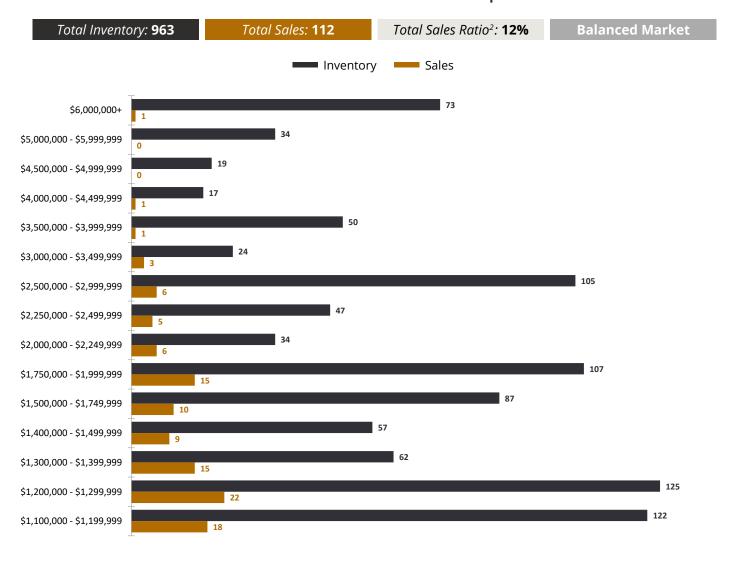
^{by}Colibri Real Estate





Luxury Benchmark Price¹: \$1,100,000

LUXURY INVENTORY VS. SALES | AUGUST 2025



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 2,999	\$1,285,000	4	3	46	352	13%
3,000 - 3,999	\$1,370,000	5	4	35	263	13%
4,000 - 4,999	\$1,732,500	6	5	20	141	14%
5,000 - 5,999	\$2,055,000	6	6	4	86	5%
6,000 - 6,999	\$3,700,000	6	6	3	38	8%
7,000+	\$14,475,000	9	8	2	57	4%

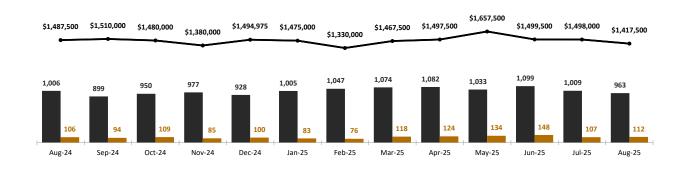
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: \$1,100,000

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | AUGUST

TOTAL INVENTORY

Aug. 2024 Aug. 2025

1,006 963

VARIANCE: -4%

SALE PRICE PER SQFT.

Aug. 2024 Aug. 2025

\$460 \$465

VARIANCE: **1%**

TOTAL SOLDS

Aug. 2024 Aug. 2025

106 112

VARIANCE: 6%

SALE TO LIST PRICE RATIO

Aug. 2024 Aug. 2025

95.42% 94.82%

VARIANCE: -1%

SALES PRICE

Aug. 2024 Aug. 2025

\$1.49m \$1.42m

VARIANCE: -5%

DAYS ON MARKET

Aug. 2024 Aug. 2025

45 52

VARIANCE: 16%

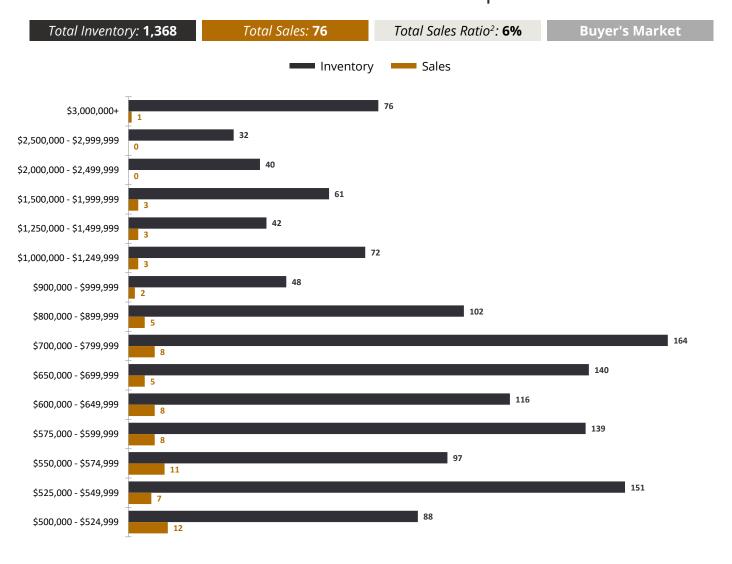
BROWARD COUNTY MARKET SUMMARY | AUGUST 2025

- The single-family luxury market is a **Balanced Market** with a **12% Sales Ratio**.
- Homes sold for a median of **94.82% of list price** in August 2025.
- The most active price band is \$1,300,000-\$1,399,999, where the sales ratio is 24%.
- The median luxury sales price for single-family homes is \$1,417,500.
- The median days on market for August 2025 was 52 days, up from 45 in August 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.

Luxury Benchmark Price 1: \$500,000

LUXURY INVENTORY VS. SALES | AUGUST 2025



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 2,999	\$590,000	3	3	73	1291	6%
3,000 - 3,999	\$1,700,000	3	4	3	42	7%
4,000 - 4,999	NA	NA	NA	0	2	0%
5,000 - 5,999	NA	NA	NA	0	1	0%
6,000 - 6,999	NA	NA	NA	0	1	0%
7,000+	NA	NA	NA	0	7	0%

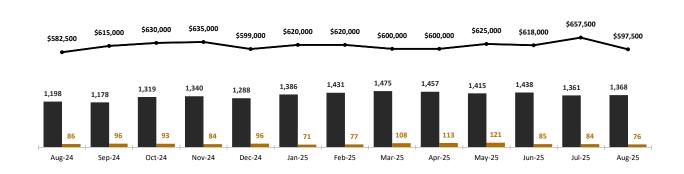
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

ATTACHED HOMES

Luxury Benchmark Price 1: \$500,000

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | AUGUST

TOTAL INVENTORY

Aug. 2024 Aug. 2025

1,198 1,368

VARIANCE: 14%

SALE PRICE PER SQFT.

Aug. 2024 Aug. 2025

\$398 \$384

VARIANCE: **-4%**

TOTAL SOLDS

Aug. 2024 Aug. 2025

86 76

VARIANCE: -12%

SALE TO LIST PRICE RATIO

Aug. 2024 Aug. 2025

97.38% 96.07%

VARIANCE: -1%

SALES PRICE

Aug. 2024 Aug. 2025

\$583k \$598k

VARIANCE: 3%

DAYS ON MARKET

Aug. 2024 Aug. 2025

64 64

VARIANCE: 0%

BROWARD COUNTY MARKET SUMMARY | AUGUST 2025

- The attached luxury market is a **Buyer's Market** with a **6% Sales Ratio**.
- Homes sold for a median of **96.07% of list price** in August 2025.
- The most active price band is \$500,000-\$524,999, where the sales ratio is 14%.
- The median luxury sales price for attached homes is \$597,500.
- The median days on market for August 2025 was 64 days, remaining the same from August 2024.