INSTITUTE for LUXURY HOME MARKETING*

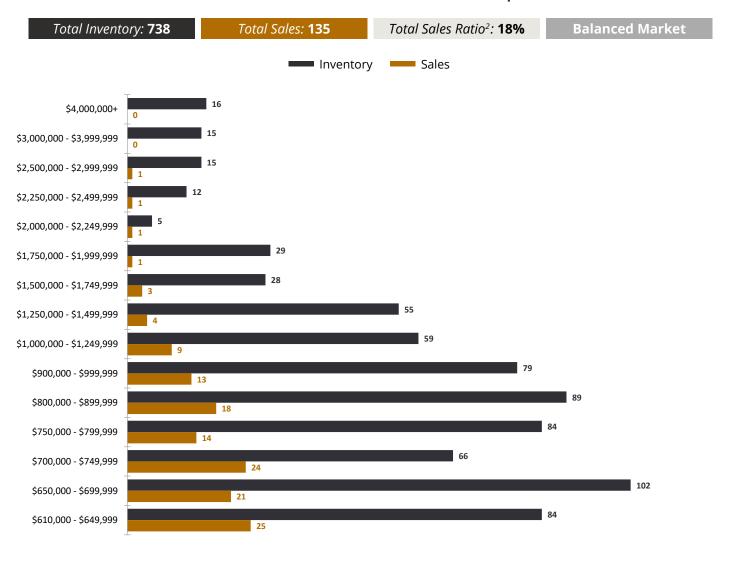
by Colibri Real Estate





Luxury Benchmark Price 1: \$610,000

LUXURY INVENTORY VS. SALES | JULY 2025



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 1,999	\$672,500	3	2	13	112	12%
2,000 - 2,499	\$689,950	4	3	40	192	21%
2,500 - 2,999	\$736,000	4	3	39	178	22%
3,000 - 3,499	\$800,000	4	4	25	125	20%
3,500 - 3,999	\$1,445,193	5	4	12	54	22%
4,000+	\$1,059,900	5	3	6	77	8%

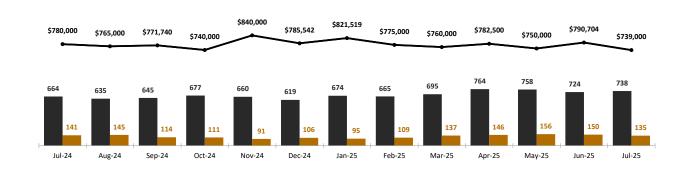
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

SINGLE-FAMILY HOMES

Luxury Benchmark Price 1: \$610,000

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | JULY

TOTAL INVENTORY

Jul. 2024 Jul. 2025

664 738

VARIANCE: 11%

SALE PRICE PER SQFT.

Jul. 2024 Jul. 2025

\$305 \$282

VARIANCE: -8%

TOTAL SOLDS

Jul. 2024 Jul. 2025

141 135

VARIANCE: -4%

SALE TO LIST PRICE RATIO

Jul. 2024 Jul. 2025

97.73% 97.59%

VARIANCE: **0**%

SALES PRICE

Jul. 2024 Jul. 2025

\$780k \$739k

VARIANCE: -5%

DAYS ON MARKET

Jul. 2024 Jul. 2025

22 54

VARIANCE: 145%

BREVARD COUNTY MARKET SUMMARY | JULY 2025

- The single-family luxury market is a **Balanced Market** with an **18% Sales Ratio**.
- Homes sold for a median of **97.59% of list price** in July 2025.
- The most active price band is \$700,000-\$749,999, where the sales ratio is 36%.
- The median luxury sales price for single-family homes is \$739,000.
- The median days on market for July 2025 was 54 days, up from 22 in July 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.

Luxury Benchmark Price 1: \$535,000

LUXURY INVENTORY VS. SALES | JULY 2025



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 1,499	\$567,500	3	2	2	57	4%
1,500 - 1,999	\$715,000	3	2	8	68	12%
2,000 - 2,499	\$720,000	3	3	12	95	13%
2,500 - 2,999	\$915,000	3	4	3	19	16%
3,000 - 3,499	\$1,520,000	4	3	1	7	14%
3,500+	NA	NA	NA	0	8	0%

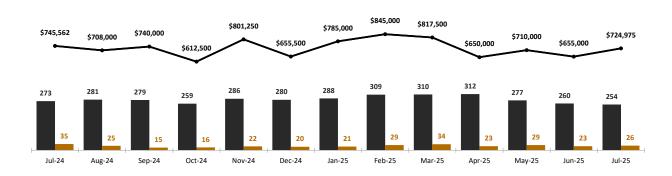
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

ATTACHED HOMES

Luxury Benchmark Price 1: \$535,000

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | JULY

TOTAL INVENTORY

Jul. 2024 Jul. 2025

273 254

VARIANCE: -7%

SALE PRICE PER SQFT.

Jul. 2024 Jul. 2025

\$405 \$377

VARIANCE: -7%

TOTAL SOLDS

Jul. 2024 Jul. 2025

35 26

VARIANCE: -26%

SALE TO LIST PRICE RATIO

Jul. 2024 Jul. 2025

97.33% 96.67%

VARIANCE: -1%

SALES PRICE

Jul. 2024 Jul. 2025

\$746k \$725k

VARIANCE: -3%

DAYS ON MARKET

Jul. 2024 Jul. 2025

50 81

VARIANCE: **62**%

BREVARD COUNTY MARKET SUMMARY | JULY 2025

- The attached luxury market is a **Buyer's Market** with a **10% Sales Ratio**.
- Homes sold for a median of **96.67% of list price** in July 2025.
- The most active price band is \$1,000,000-\$1,099,999, where the sales ratio is 33%.
- The median luxury sales price for attached homes is \$724,975.
- The median days on market for July 2025 was **81** days, up from **50** in July 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.