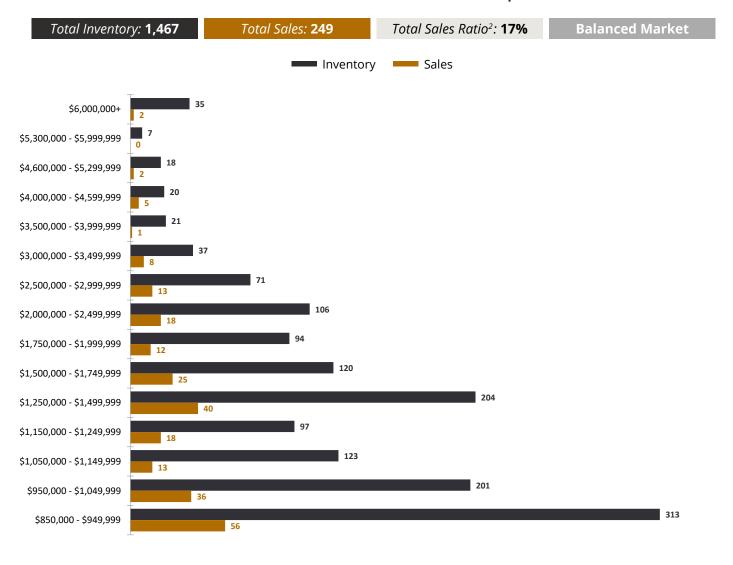


Luxury Benchmark Price 1: \$850,000

LUXURY INVENTORY VS. SALES | JUNE 2025



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 2,999	\$945,000	4	3	55	288	19%
3,000 - 3,999	\$1,134,025	5	4	86	538	16%
4,000 - 4,999	\$1,375,000	5	5	57	404	14%
5,000 - 5,999	\$2,000,000	5	6	32	108	30%
6,000 - 6,999	\$2,150,000	6	6	12	65	18%
7,000+	\$4,200,000	6	8	7	64	11%

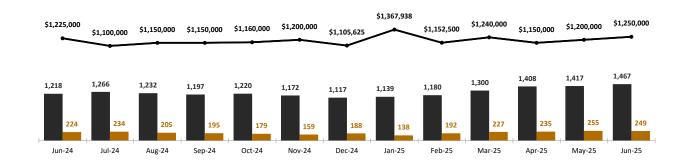
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

ORLANDO

Luxury Benchmark Price 1: \$850,000

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | JUNE

TOTAL INVENTORY

Jun. 2024 Jun. 2025

1,218 1,467

VARIANCE: **20**%

SALE PRICE PER SQFT.

Jun. 2024 Jun. 2025

\$357 \$343

VARIANCE: **-4**%

TOTAL SOLDS

Jun. 2024 Jun. 2025

224 249

VARIANCE: 11%

SALE TO LIST PRICE RATIO

Jun. 2024 Jun. 2025

97.34% 97.14%

VARIANCE: 0%

SALES PRICE

Jun. 2024 Jun. 2025

\$1.23m \$1.25m

VARIANCE: **2**%

DAYS ON MARKET

Jun. 2024 Jun. 2025

22 33

VARIANCE: 50%

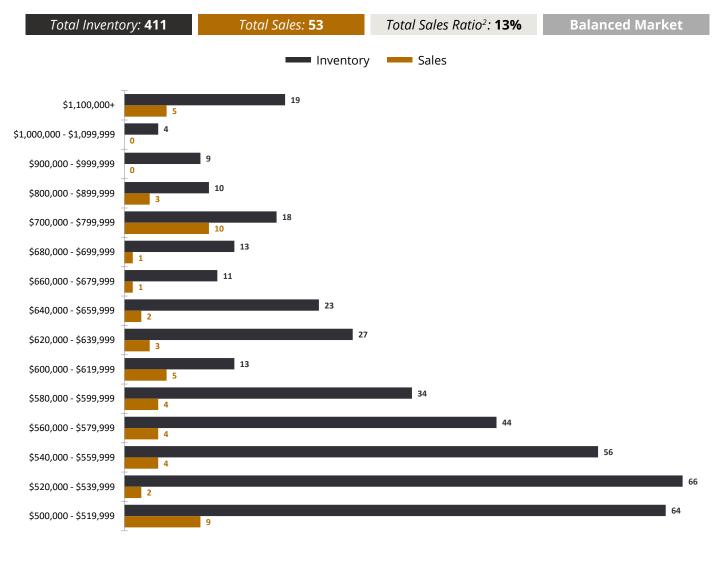
ORLANDO MARKET SUMMARY | JUNE 2025

- The single-family luxury market is a **Balanced Market** with a **17% Sales Ratio**.
- Homes sold for a median of **97.14% of list price** in June 2025.
- The most active price band is \$4,000,000-\$4,599,999, where the sales ratio is 25%.
- The median luxury sales price for single-family homes is \$1,250,000.
- The median days on market for June 2025 was 33 days, up from 22 in June 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.

Luxury Benchmark Price 1: \$500,000

LUXURY INVENTORY VS. SALES | JUNE 2025



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 999	\$538,900	1	1	1	2	50%
1,000 - 1,499	\$636,450	3	2	4	30	13%
1,500 - 1,999	\$570,000	3	3	17	136	13%
2,000 - 2,499	\$600,000	3	4	23	197	12%
2,500 - 2,999	\$800,000	4	4	4	32	13%
3,000+	\$920,000	4	4	4	14	29%

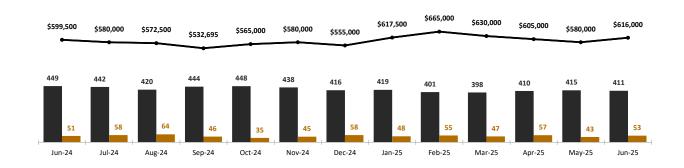
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

ORLANDO

Luxury Benchmark Price 1: \$500,000

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | JUNE

TOTAL INVENTORY

Jun. 2024 Jun. 2025

449 411

VARIANCE: -8%

SALE PRICE PER SQFT.

Jun. 2024 Jun. 2025

\$303 \$318

VARIANCE: 5%

TOTAL SOLDS

Jun. 2024 Jun. 2025

51 53

VARIANCE: 4%

SALE TO LIST PRICE RATIO

Jun. 2024 Jun. 2025

98.51% 97.92%

VARIANCE: -1%

SALES PRICE

Jun. 2024 Jun. 2025

\$600k \$616k

VARIANCE: 3%

DAYS ON MARKET

Jun. 2024 Jun. 2025

25 43

VARIANCE: **72**%

ORLANDO MARKET SUMMARY | JUNE 2025

- The attached luxury market is a **Balanced Market** with a **13% Sales Ratio**.
- Homes sold for a median of **97.92% of list price** in June 2025.
- The most active price band is \$700,000-\$799,999, where the sales ratio is 56%.
- The median luxury sales price for attached homes is \$616,000.
- The median days on market for June 2025 was 43 days, up from 25 in June 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.