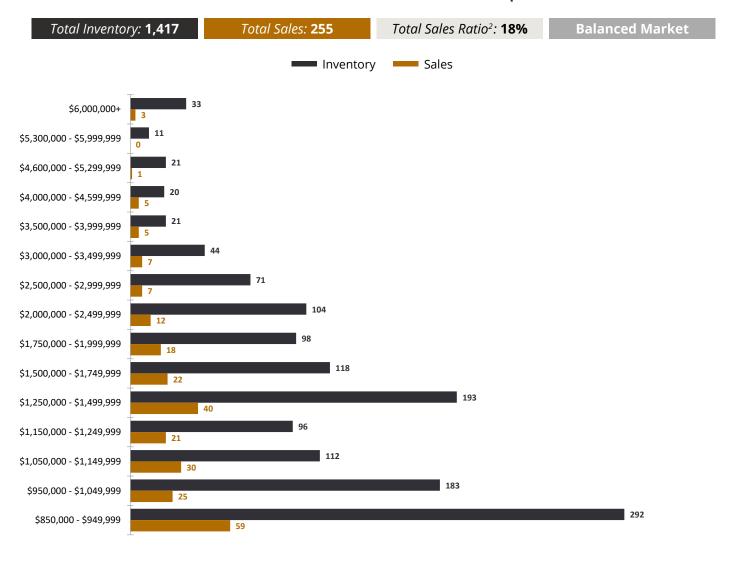


Luxury Benchmark Price 1: \$850,000

LUXURY INVENTORY VS. SALES | MAY 2025



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 2,999	\$931,500	4	3	54	241	22%
3,000 - 3,999	\$1,117,500	4	4	112	518	22%
4,000 - 4,999	\$1,537,500	5	5	50	397	13%
5,000 - 5,999	\$2,000,000	5	6	20	129	16%
6,000 - 6,999	\$1,879,000	5	7	13	65	20%
7,000+	\$4,245,612	6	7	6	67	9%

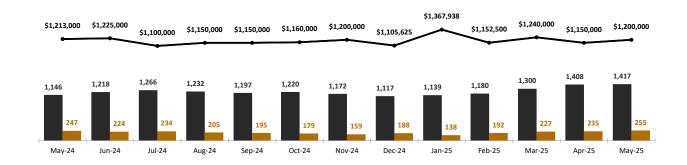
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

ORLANDO

Luxury Benchmark Price 1: \$850,000

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | MAY

TOTAL INVENTORY

May 2024 May 2025

1,146 1,417

VARIANCE: **24**%

SALE PRICE PER SQFT.

May 2024 May 2025

\$346 \$349

VARIANCE: **1**%

TOTAL SOLDS

May 2024 May 2025

247 255

VARIANCE: 3%

SALE TO LIST PRICE RATIO

May 2024 May 2025

97.41% 97.18%

VARIANCE: **0**%

SALES PRICE

May 2024 May 2025

\$1.21m \$1.20m

VARIANCE: -1%

DAYS ON MARKET

May 2024 May 2025

23 27

VARIANCE: 17%

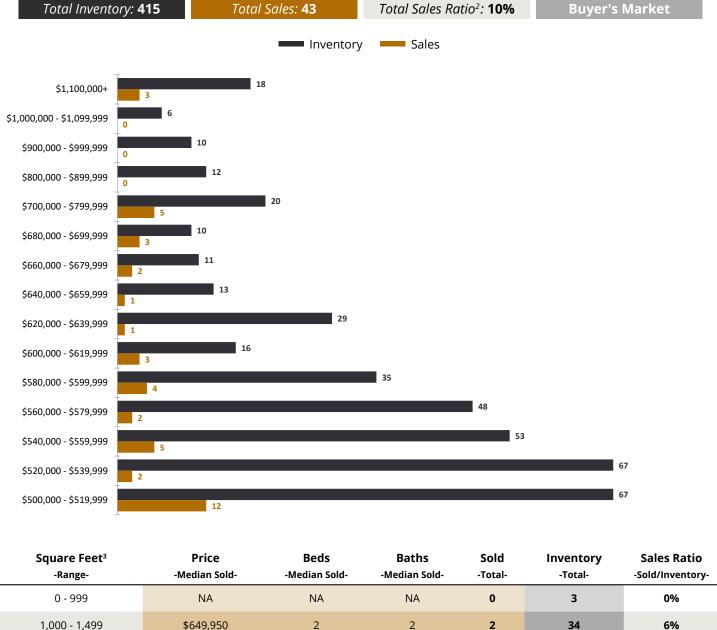
ORLANDO MARKET SUMMARY | MAY 2025

- The single-family luxury market is a **Balanced Market** with an **18% Sales Ratio**.
- Homes sold for a median of **97.18% of list price** in May 2025.
- The most active price band is \$1,050,000-\$1,149,999, where the sales ratio is 27%.
- The median luxury sales price for single-family homes is \$1,200,000.
- The median days on market for May 2025 was 27 days, up from 23 in May 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.

Luxury Benchmark Price 1: \$500,000

LUXURY INVENTORY VS. SALES | MAY 2025



-Range-	-Median Sold-	-Median Sold-	-Median Sold-	-Total-	-Total-	-Sold/Inventory-
0 - 999	NA	NA	NA	0	3	0%
1,000 - 1,499	\$649,950	2	2	2	34	6%
1,500 - 1,999	\$533,030	3	3	18	132	14%
2,000 - 2,499	\$570,000	3	4	14	197	7%
2,500 - 2,999	\$675,000	4	4	5	34	15%
3,000+	\$2,222,438	4	6	4	15	27%

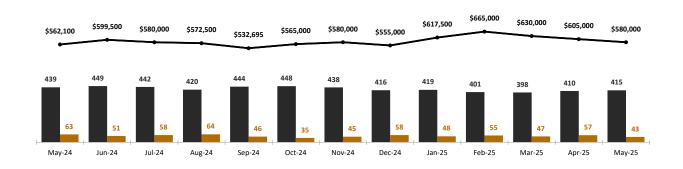
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

ORLANDO

Luxury Benchmark Price 1: \$500,000

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | MAY

TOTAL INVENTORY

May 2024 May 2025

439 415

VARIANCE: -5%

SALE PRICE PER SQFT.

May 2024 May 2025

\$281 \$282

VARIANCE: 0%

TOTAL SOLDS

May 2024 May 2025

63 43

VARIANCE: -32%

SALE TO LIST PRICE RATIO

May 2024 May 2025

97.14% 98.24%

VARIANCE: **1%**

SALES PRICE

May 2024 May 2025

\$562k \$580k

VARIANCE: 3%

DAYS ON MARKET

May 2024 May 2025

33 61

VARIANCE: **85**%

ORLANDO MARKET SUMMARY | MAY 2025

- The attached luxury market is a **Buyer's Market** with a **10% Sales Ratio**.
- Homes sold for a median of **98.24% of list price** in May 2025.
- The most active price band is \$680,000-\$699,999, where the sales ratio is 30%.
- The median luxury sales price for attached homes is \$580,000.
- The median days on market for May 2025 was 61 days, up from 33 in May 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.