



THE BEACH TOWNS OF PALM BEACH COUNTY

FLORIDA

JUNO BEACH TO DELRAY BEACH

PALM BEACH TOWNS

SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: **\$1,000,000**

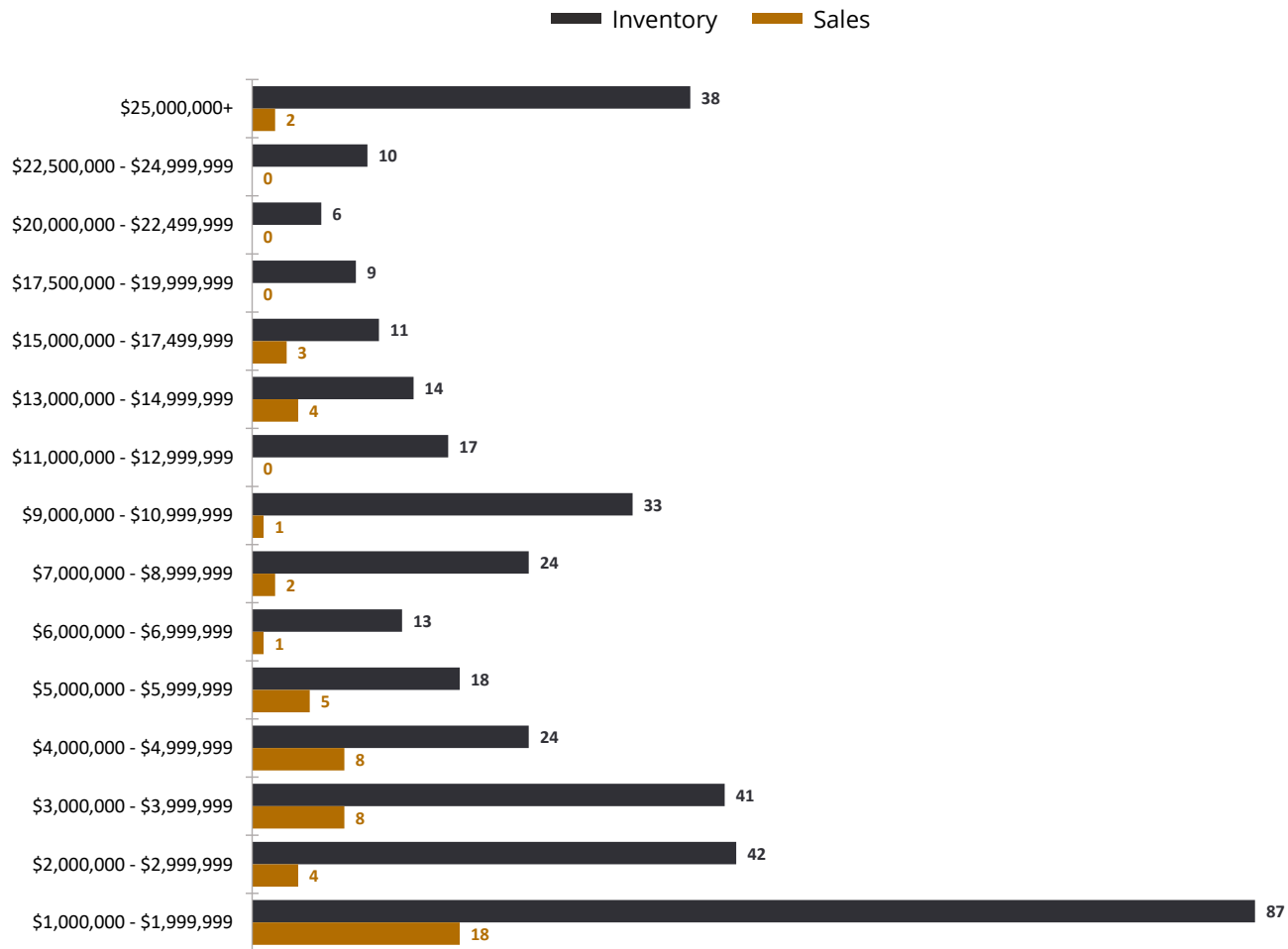
LUXURY INVENTORY VS. SALES | APRIL 2025

Total Inventory: **387**

Total Sales: **56**

Total Sales Ratio²: **14%**

Balanced Market



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 1,999	\$1,350,000	3	3	11	63	17%
2,000 - 3,499	\$2,200,000	4	4	21	132	16%
3,500 - 4,999	\$5,500,000	4	5	17	93	18%
5,000 - 6,499	\$10,716,300	6	8	4	39	10%
6,500 - 7,999	\$8,780,000	6	10	1	27	4%
8,000+	\$33,210,000	7	10	2	28	7%

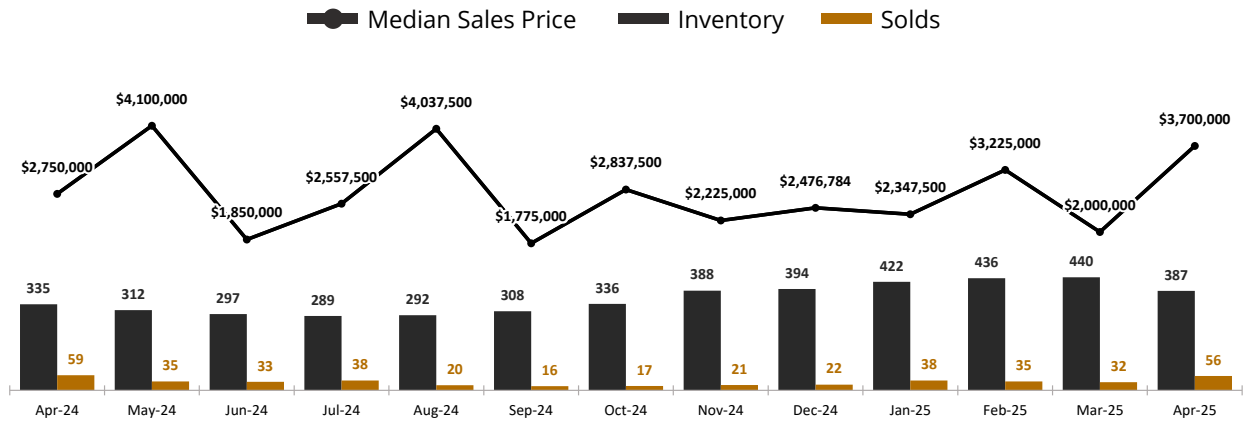
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

PALM BEACH TOWNS

SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: **\$1,000,000**

13-MONTH LUXURY MARKET TREND⁴



MEDIAN DATA REVIEW | APRIL

TOTAL INVENTORY

Apr. 2024 Apr. 2025
335 **387**

VARIANCE: **16%**

TOTAL SOLD

Apr. 2024 Apr. 2025
59 **56**

VARIANCE: **-5%**

SALES PRICE

Apr. 2024 Apr. 2025
\$2.75m **\$3.70m**

VARIANCE: **35%**

SALE PRICE PER SQFT.

Apr. 2024 Apr. 2025
\$882 **\$1,148**

VARIANCE: **30%**

SALE TO LIST PRICE RATIO

Apr. 2024 Apr. 2025
91.80% **93.86%**

VARIANCE: **2%**

DAYS ON MARKET

Apr. 2024 Apr. 2025
78 **62**

VARIANCE: **-21%**

PALM BEACH TOWNS MARKET SUMMARY | APRIL 2025

- The single-family luxury market is a **Balanced Market** with a **14% Sales Ratio**.
- Homes sold for a median of **93.86% of list price** in April 2025.
- The most active price band is **\$4,000,000-\$4,999,999**, where the sales ratio is **33%**.
- The median luxury sales price for single-family homes is **\$3,700,000**.
- The median days on market for April 2025 was **62** days, down from **78** in April 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed.

⁴Data reported includes Active and Sold properties and does not include Pending properties.

PALM BEACH TOWNS

ATTACHED HOMES
Luxury Benchmark Price¹: **\$850,000**

LUXURY INVENTORY VS. SALES | APRIL 2025

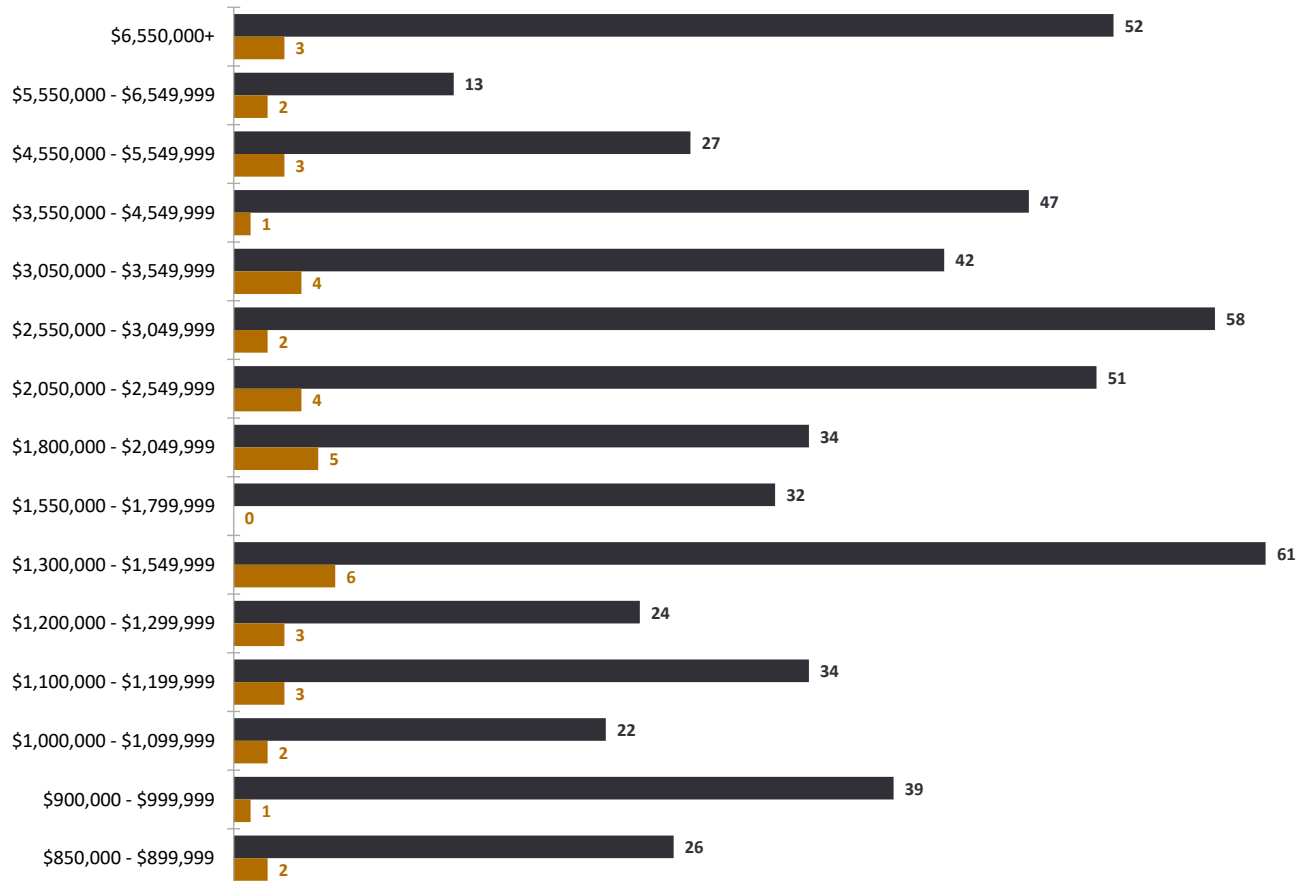
Total Inventory: **562**

Total Sales: **41**

Total Sales Ratio²: **7%**

Buyer's Market

Inventory Sales



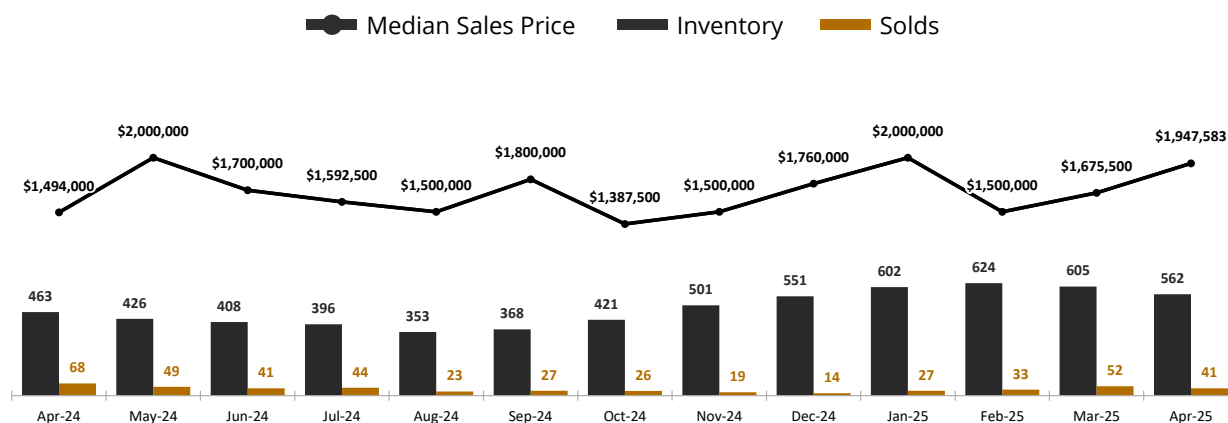
Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 999	\$1,450,000	2	2	1	14	7%
1,000 - 1,499	\$1,900,000	2	2	7	108	6%
1,500 - 1,999	\$1,898,791	2	2	14	136	10%
2,000 - 2,499	\$1,432,750	3	3	8	146	5%
2,500 - 2,999	\$1,986,750	3	3	6	81	7%
3,000+	\$5,700,000	4	4	5	75	7%

¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

PALM BEACH TOWNS

ATTACHED HOMES
Luxury Benchmark Price¹: **\$850,000**

13-MONTH LUXURY MARKET TREND⁴



MEDIAN DATA REVIEW | APRIL

TOTAL INVENTORY

Apr. 2024 Apr. 2025
463 **562**

VARIANCE: **21%**

TOTAL SOLDs

Apr. 2024 Apr. 2025
68 **41**

VARIANCE: **-40%**

SALES PRICE

Apr. 2024 Apr. 2025
\$1.49m **\$1.95m**

VARIANCE: **30%**

SALE PRICE PER SQFT.

Apr. 2024 Apr. 2025
\$804 **\$978**

VARIANCE: **22%**

SALE TO LIST PRICE RATIO

Apr. 2024 Apr. 2025
93.90% **93.19%**

VARIANCE: **-1%**

DAYS ON MARKET

Apr. 2024 Apr. 2025
47 **59**

VARIANCE: **26%**

PALM BEACH TOWNS MARKET SUMMARY | APRIL 2025

- The attached luxury market is a **Buyer's Market** with a **7% Sales Ratio**.
- Homes sold for a median of **93.19% of list price** in April 2025.
- The most active price band is **\$1,800,000-\$2,049,999**, where the sales ratio is **15%**.
- The median luxury sales price for attached homes is **\$1,947,583**.
- The median days on market for April 2025 was **59** days, up from **47** in April 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed.

⁴Data reported includes Active and Sold properties and does not include Pending properties.